Headings	Notes
AMERICAN ECONOMY 1945–1989: AFFLUENCE AND RECESSION	 In the 1930s, America had suffered from the Great Depression when unemployment and
	poverty were widespread.
THE AGE OF AFFLUENCE: 1945–1968	• The Depression ended when the government invested heavily in armaments during the Second
	World War.
	• From then until the early 1970s, the US was a wealthy society in which jobs were plentiful and
	wages good.
	• For the first time in history a majority of people could afford a decent house, lots of luxury goods
	and holidays. For that reason, this period is often referred to as the age of affluence.
WHY THE US ECONOMY DID WELL AFTER THE	 When the Second World War ended in 1945, the US was the world's wealthiest economy. It had
SECOND WORLD WAR?	escaped war damage, and the rest of the world wanted to buy what it produced.
	 America was rich in natural resources such as coal and oil which provided cheap fuel for its
	factories.
	After 1945, the government continued to invest in the economy:
	The 1944 GI Bill gave grants to returning soldiers to buy houses, start businesses or
	continue their education.
	The number of people working for the government increased rapidly.
	The Cold War and the arms race with the Soviet Union, together with the Korean and Vietnam
	wars kept government spending on arms high.
	• In 1956, the Federal-Aid Highway Act gave Federal grants to build a network of motorways
	across the US.
	The Federal and some State governments spent more on education and welfare than before.
	The biggest increase came in the 1960s with President Johnson's Great Society programme
	This investment caused an economic boom which lasted for 25 years.
THE CONSUMER	The emergence of 'the consumer society' also helped to keep the economy booming.
SOCIETY	• During the war, Americans had earned good wages, but there were few consumer goods to buy.
	Their savings grew and when the war ended they rushed to buy the furniture, cars, washing
	machines and refrigerators they could not get before.
Keywords	Summary

Headings	Notes
THE CONSUMER SOCIETY	 After the war unemployment remained low, averaging about 4% between 1945 and 1968.
	Plentiful jobs pushed the average income up from \$3,000 to \$8,000.
	• For the first time in history a majority of people had money to spend on luxuries, such as TVs o
	holidays, as well as on necessities, like food and housing.
	 This created a demand for a big range of consumer goods and services. New industries sprange
	up to meet the demand.
	Consumer credit expanded to enable people to buy more goods without having to save for
	them in advance.
THE CREATION OF GIANT	Before the war many Americans were self-employed or worked for small companies but after
CORPORATIONS	1945 more of them worked for the government or for large corporations.
	• In the 1950s and 1960s, US companies began to grow bigger through mergers (two or more
	companies joining together) and acquisitions (one company taking over another). For example
	Ford and General Motors swallowed up smaller car manufacturers, and Boeing took over
	smaller aircraft companies.
MULTINATIONAL	Mergers and acquisitions spread outside the US as American corporations took over foreign
CORPORATIONS AND GLOBALISATION	companies. This created giant multinational corporations, like IBM or Exxon which had
	factories and offices in many countries.
	 Some US companies also set up overseas branches to take advantage of low wages or lower
	taxes in other countries.
	 Until the 1990s, most overseas investment was in Canada and Western Europe because other
	areas were either under communist control or politically unstable.
	The American government supported overseas expansion. Believing America would benefit
	from freer trade, it backed plans to remove tariffs (import taxes) around the world through the
	General Agreement on Tariff and Trade (GATT) and the World Bank.
	 These developments led to globalisation, i.e. the closer integration of the world's economies.
	This process got a huge boost from the fall of communism in 1991.
Leywords	Summary
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Headings	Notes
THE END OF AFFLUENCE: THE ECONOMY AFTER 1968	From the end of the 1960s, the American economy experienced many difficulties.
	• International competition increased particularly from Germany and Japan. American's share of
	world trade fell from 25% in 1947 to 10% by 1975.
	Americans bought more foreign goods like cars. This created a trade deficit and hit jobs.
	• By the 1970s, the US had to import much of the oil it used from the Arab States. Following wars
	between the Arabs and Israel, the Organisation of the Petroleum Exporting Countries
	(OPEC) forced up the price of oil in 1973 and 1979. This damaged the economy further.
	• The cost of the Vietnam War and Johnson's Great Society welfare programme created a
	budget deficit. To avoid raising taxes, the government borrowed to fill the gap. That caused
	inflation.
	By 1980, America suffered from economic stagnation and high inflation (often called
	stagflation).
RONALD REAGAN AND	• Ronald Reagan was elected in 1980, in the middle of America's worst economic depression
'REAGONOMICS'	since the 1930s. Unemployment was 10% and inflation was 13%.
	• Reagan cut welfare programmes and personal taxes, arguing this would encourage people to
	work harder.
	He also greatly increased government spending on arms, announcing plans for a defence
	system against Soviet missiles, known by its critics as 'Star Wars'.
	The economy recovered slowly and in 1986 began to grow again.
	• In the Reagan years, new jobs were created, many of them in the new areas of electronics and
	computing.
	 Other jobs emerged in the services sector. Many of them were poorly paid and the governmen
	removed many of the protections which poorly paid employees had enjoyed.
	• The number of very wealthy people grew rapidly while the amount they paid in taxes fell. The
	gap between rich and poor Americans increased significantly.
eywords	Summary

Headings	Notes
CHANGES IN AMERICAN SOCIETY 1945–1989 DEMOGRAPHIC CHANGE: THE EXPANDING POPULATION	The population of America grew steadily after the war.
	 This growth was partly due to a big increase in the number of births (the 'baby boom') between
	1945 and 1960.
	• The children born at that time, known as the 'baby boomers', were better fed, better educated
	and demanded more of their society than their parents.
	From the 1960s contraception became easily available and the number of births declined.
	 Immigration was not a huge contributor to population growth until the 1970s, when the number
	of people admitted to the country grew rapidly.
	Before the Second World War most Americans lived in the north where the industries were
	located. But from the 1960s, many companies set up in California and the southern 'sun belt'
	states. The population grew faster in these areas than elsewhere.
CHANGING PATTERNS OF WORK	 The work done by Americans changed greatly between 1945 and 1990. In 1945, more than half of American men worked in heavy industry, such as mining, steel milling, car making, etc. Referred to as 'blue-collar' workers, most were unskilled or semi-skilled, with a limited education. From the 1960s, the number of blue-collar workers declined because automation and competition from overseas reduced the demand for unskilled or semi-skilled workers. This
	forced their wages down, and made their jobs less attractive.
Keywords	

Headings	Notes
CHANGING PATTERNS OF WORK	 At the same time the number of jobs in the 'service industries', such as banks, shops, teaching
	and medicine grew. Workers in these industries had to be skilled and educated.
	Often called 'white-collar workers' because they went to work in a suit, not in overalls, they
	had a higher status than blue-collar workers, even though they were not always better paid.
	• During the 1950s and 1960s, white-collar workers replaced blue-collar workers as the biggest
	group in American society. This was due to:
	 The spread of higher education encouraged by the GI Bill and the growing demand for skilled
	labour.
	 The decline in the number of low-skilled jobs in farming and heavy industry.
	• Farmers did not share the prosperity of the post-war years. Between 1945 and 1960 the price
	of food fell, cutting their incomes by 25%. Many small farmers sold up and went to work in
	towns where they could earn more.
	● By 1980, 75% of Americans lived in urban areas and much of America's farm land was owned
	by large corporations that farmed it using machines rather than people.
THE GROWTH OF	• In the 1930s, many blue-collar workers dreamed of moving out of rented flats in the crowded
SUBURBS	city centres and buying a house in a pleasant suburb.
	• The post-war prosperity made this dream a reality for millions. From the 1950s, suburbs
	expanded around most US cities.
	 Usually suburbs were pleasant places with shops, schools and churches.
	 But women who stayed at home to rear their children often found life in the suburbs lonely and
	boring.
THE ORGANIZATION MAN	• In 1956, in a book called <i>The Organization Man</i> , William H Whyte described the life of a typica
	suburban white-collar worker.
	• Usually a former soldier, he was the first member of his family to have gone to college, thanks
	to the GI Bill.
	 He worked at the middle levels of a government department or a multinational corporation and
	his main aim was to move up a few steps on the corporate ladder.
eywords	Gummary

Headings	Notes
THE ORGANIZATION MAN	Totally loyal to his organisation, he worked long hours, moved wherever they sent him and
	behaved in the way they thought he should behave.
	In return, he expected to have job security and a pension.
	• At home, he lived in one of the new suburbs where his neighbours were just like him. Each
	morning, neatly dressed in shirt and tie, they drove or caught the train to the office.
	Their wives all stayed at home to mind the children, cook, wash and welcome the weary
	breadwinner home in the evening.
	Apart from unpaid work for the church or school, they did not work outside the home
	• Whyte criticised the Organization Man, claiming that he was losing the old American values of
	independence, hard work and risk-taking.
	• Suburbs also made cars essential, so that people could get to work. This led to congestion and
	traffic jams.
	Many industries, especially new clean industries like electronics, moved out to the suburbs
	from the late 1950s.
ROUBLED AFFLUENCE:	• Not all Americans gained from the post-war economic boom. By 1960, almost one American ir
IRBAN POVERTY, CRIME IND DRUGS	five still lived in poverty. While some were farmers, most of the poor lived in the inner cities.
THE DECAY OF THE CITY	• The centres of American cities decayed as the suburbs grew. By 1960, only people too old, too
CENTRES	poor or too unskilled to escape still lived there.
	 Many were housed in government 'projects', huge soulless tower blocks built to house the
	poor who had previously lived in slums.
	Since most people in the inner cities were in poorly paid jobs or on welfare they did not pay
	much in taxes. This left city governments with less money to spend on schools, hospitals and
	sanitation.
	Poor-quality schools made it harder for young people to get the education they needed to
	escape the poverty trap.
'eywords	Summary

Headings	Notes
INNER-CITY GHETTOS	 About 25% of the population of the biggest cities were black people who moved from the South
	hoping to find work.
	• Racial discrimination and their own lack of education and skills meant that these hopes were
	often disappointed.
	• Black women could get low-paid jobs as waitresses or cleaners, but black men found it harder
	to get work, especially as, from the 1950s, many industries began to move out of the cities.
	• These conditions led to the formation of 'black ghettos' – whole areas of a city where most
	inhabitants were black.
CRIME AND DRUGS	• Crime flourished in the inner cities. Young men joined gangs and having no work, could make
	money in criminal activities, such as robbing banks, etc.
	Crime was accompanied by violence. Police were armed and criminals could get guns easily
	because the US Constitution guaranteed the right to carry arms.
	 In the 1960s, criminal gangs began dealing in drugs which were smuggled into the US.
	Drugs added to the violence as addicts robbed to feed their habit, and drug gangs fought to
	control their territories.
	 ◆ By the 1970s, crime in US cities was far higher than anywhere else in the world.
	• 'Law and order' became a political slogan, especially for Republicans. Harsher sentences were
	imposed and more prisons built. The death penalty, which had almost disappeared, was
	revived in many states.
JOHNSON'S GREAT SOCIETY AND THE 'WAR	• In the 1960s, poverty became a political issue. In 1964, President Lyndon Johnson declared a
ON POVERTY'	'war on poverty' with his Great Society programme.
	• Johnson got Congress to pass the Economic Opportunity Act which provided a fund of \$1
	billion to fight poverty. It set up the Office of Economic Opportunity which organised:
	 Head Start to provide pre-school education, meals and health checks for poor inner-city children
	 A Jobs Corp to provide skills training for young school leavers
	A training programme for unemployed adults
	A system of cheap loans to small businesses
Leywords	Summary

Headings	Notes
JOHNSON'S GREAT SOCIETY AND THE 'WAR ON POVERTY'	 In 1965, Johnson set aside billions of dollars to provide rent and food subsidies and health
	care for the poor and elderly (Medicaid and Medicare).
THE END OF THE GREAT SOCIETY PROGRAMME	These programmes reduced the numbers living in poverty, but middle-class taxpayers resented
	the cost.
	Critics said millions were wasted on bureaucracy and that the poor resented the 'do-gooders'
	who interfered in their lives.
	These criticisms were reinforced when race riots broke out in many cities in the late 1960s and
	1970s. The first major riot was in the Watts district of Los Angeles in 1965.
	By 1970, the rising cost of the Vietnam War and the decline in the American economy reduced
	spending on poverty.
	President Nixon kept Johnson's programmes in place, but from 1980 President Reagan cut
	Federal spending on the poor. He hoped private charities would step in instead. They did not
	the poverty of the inner cities remained as bad as ever.
Keywords	Gummary

leadings	Notes
EXAM QUESTIONS	How did one or more of the following affect the US: McCarthyism; the military- industrial
	complex; the anti-war movement? (HL 2023)
	What were the strengths and weaknesses of the US economy, 1945-1989? (HL 2022)
	 What were the achievements of the US economy, 1945-1968, and what factors limited its
	growth, 1968-1989? (HL 2017)
	What were the strengths and weaknesses of the US economy, 1945-1989? (HL 2016)
	What were the significant developments in the US economy, 1945-1989? (HL 2014)
	What was the impact on the US economy of one or more of the following: the multinational
	corporation; the military-industrial complex; international competition from Japan and Europe?
	(HL 2013)
	To what extent did the US economy experience both success and decline during the period
	1945-1989? (HL 2012)
	Why did the United States experience an economic boom, 1945-1968, and what was its
	impact on society? (HL 2010)
	• During the period, 1945-1989, what was the impact of one or more of the following on
	American society: racial conflict; urban poverty; organised crime? (HL 2006)